

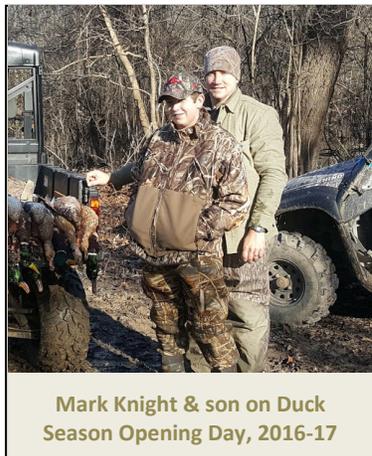
## BROKER SPOTLIGHT

### Davis DuBose Knight



At Davis DuBose Knight Forestry and Real Estate in Arkansas, knowing both recreational real estate and forestry creates a win-win for buyers. With real estate experts and registered foresters on staff, the Davis DuBose Knight team helps people find properties for hunting and recreation that also provide long-term value as the trees grow.

“Our buyers tend to come from Arkansas, and also from Louisiana, Texas and Oklahoma,” said Mark Knight, part owner and Director of Real Estate for Davis DuBose Knight. “We specialize in rural properties, and are well-suited to help someone navigate the ins and outs of a land purchase.”



Knight, who has a B.S. in Agricultural Business/Agronomy and an MBA from the University of Arkansas, handles sales of Potlatch properties for Davis DuBose Knight, and says Potlatch properties are an excellent value for recreational land buyers.

“Potlatch has quality properties for sale, and a major plus is how the professional land managers at Potlatch have cared for the property, and they are always so helpful in providing property data for potential buyers,” Knight said. “Also, the company does much of the paperwork, reducing the hassles for a buyer.”

Deer and turkey hunting is a big attraction for many of Davis DuBose Knight’s Potlatch buyers, while buyers are also often looking to add to an existing land holding or to have the opportunity for other recreational pursuits like RV-ing or hiking.

Knight, who has been working with business partners Pat DuBose and Bryan Davis since joining the company in 2004, says technology continues to help the buying process in a significant way.

“We can direct someone to a property even if we aren’t able to meet them right away, instead of waiting a week, or sometimes more, to schedule a showing,” he said. “And with all the tools available online, buyers can get a tremendous amount of information about a property before they ever set foot on it.”

As a Potlatch Preferred Broker, Davis DuBose Knight manages about a dozen Potlatch property listings annually. Knight loves visiting new places around the state and sharing these undiscovered parcels with buyers who love the land the way he does.

With buyers ranging from retirees looking to build a vacation home to couples that have purchased land for camping and fishing with their younger children, Knight shares his clients’ passion for recreation. In fact, he and his wife, Tiffany, are passing along this love for the land to their sons.

“Our kids are at an age where soccer and baseball are a big part of life, but they are also developing an appreciation for the outdoors,” Knight said. “That is such a wonderful thing to pass down through the generations, I think.”

**For more information about Davis DuBose Knight or its Potlatch land listings**

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